

Position: Sales Executive

We are currently looking to appoint a Sales Executive who is based in Citywest and will report to the Sales Manager

Key Responsibilities:

- Dealing with customers over the phone and in the field
- Working with new and existing clients
- Reporting to the Sales Manager on a weekly basis
- Building lasting customers relationships and creating new sales opportunities
- Promoting Shop Equipment and its products through professional presentation and selling techniques
- Working closely with the CAD Team on pricing and plans
- Ensuring customer receives quotations on time
- Achieve realistic sales & profit targets and contribute market feedback and intelligence to senior management

Skills and Experience:

- Previous experience in the Shop fitting or FMCG category
- Must have good computer skills
- Strong customer focus and good interpersonal skills
- Must be flexible with a willing to help attitude
- Good communication skills

All applications should be emailed to **careers@sel.ie**